



## Mapping of Old and New Courses in Management Programmes

Sl. No.	Course Code	Course Title	Course Code	Course Title
<b>Core Courses:</b>				
1.	MMPC-001	Management Functions and Organizational Processes	MS-01	Management Functions and Behaviour
2.	MMPC-002	Human Resource Management	MS-02	Management of Human Resource
3.	MMPC-003	Business Environment	MS-03	Economic and Social Environment
4.	MMPC-004	Accounting for Managers	MS-04	Accounting and Finance for Managers
5.	MMPC-005	Quantitative Analysis for Managerial Applications	MS-08	Quantitative Analysis for Managerial Applications
6.	MMPC-006	Marketing Management	MS-06	Marketing for Managers
7.	MMPC-007	Business Communication	-	<i>New course</i>
8.	MMPC-008	Information Systems for Managers	MS-07	Information Systems for Managers
9.	MMPC-009	Management of Machines and Materials	MS-05	Management of Machines and Materials
10.	MMPC-010	Managerial Economics	MS-09	Managerial Economics
11.	MMPC-011	Social Processes and Behavioural Issues	MS-21	Social Processes and Behavioural Issues
12.	MMPC-012	Strategic Management	MS-11	Strategic Management
13.	MMPC-013	Business Laws		<i>New course</i>
14.	MMPC-014	Financial Management	MS-04	Accounting and Finance for Managers
15.	MMPC-015	Research Methodology for Management Decisions	MS-95	Research Methodology for Management Decisions
16.	MMPC-016	International Business Management	MS-97	International Business Management
17.	MMPC-017	Advanced Strategic Management	MS-91	Advanced Strategic Management
18.	MMPC-018	Entrepreneurship		<i>New course</i>
19.	MMPC-019	Total Quality Management	MS-96	Total Quality Management
20.	MMPC-020	Business Ethics and CSR		<i>New course</i>
21.	MMP-001	Project Work (Equivalent to two)	MS-100	Project Work (Equivalent to two)
<b>HRM Courses:</b>				
22.	MMPH-001	Organisational Design, Development and Change	MS-10	Organisational Design, Development and Change
23.	MMPH-002	Human Resource Development	MS-22	Human Resource Development
24.	MMPH-003	Human Resource Planning	MS-23	Human Resource Planning
25.	MMPH-004	Industrial Relations	MS-24	Industrial Relations
26.	MMPH-005	Managing Change in Organisations	MS-25	Managing Change in Organisations
27.	MMPH-006	Organisational Dynamics	MS-26	Organisational Dynamics
28.	MMPH-007	Compensation and Reward Management	MS-27	Compensation and Reward Management
29.	MMPH-008	Labour Laws	MS-28	Labour Laws
30.	MMPH-009	International Human Resource Management	MS-29	International Human Resource Management
<b>Finance Courses:</b>				
31.	MMPF-001	Working Capital Management	MS-41	Working Capital Management
32.	MMPF-002	Capital Investment and Financing Decisions	MS-42	Capital Investment and Financing Decisions
33.	MMPF-003	Management Control Systems	MS-43	Management Control Systems
34.	MMPF-004	Security Analysis and Portfolio Management	MS-44	Security Analysis and Portfolio Management
35.	MMPF-005	International Financial Management	MS-45	International Financial Management
36.	MMPF-006	Management of Financial Services	MS-46	Management of Financial Services
37.	MMPF-007	Equity Markets	MFP-01	Equity Markets
38.	MMPF-008	Equity Derivatives	MFP-02	Equity Derivatives
39.	MMPF-009	Commodity Markets	MFP-03	Commodity Markets
40.	MMPF-010	Currency and Debt Markets	MFP-04	Currency and Debt Markets
41.	MMPF-011	Management of Insurance Services		<i>New course</i>

<b>Operations Courses:</b>				
42.	MMPO-001	Operations Research	MS-51	Operations Research
43.	MMPO-002	Project Management	MS-52	Project Management
44.	MMPO-003	Production/ Operations Management	MS-53	Production/ Operations Management
45.	MMPO-004	Management Information Systems	MS-54	Management Information Systems
46.	MMPO-005	Logistics Management	MS-55	Logistics and Supply Chain Management
47.	MMPO-006	Material Management	MS-56	Materials Management
48.	MMPO-007	Maintenance Management	MS-57	Maintenance Management
49.	MMPO-008	International Logistics and Supply Chain Management		<i>New course</i>
<b>Marketing Courses:</b>				
50.	MMPM-001	Consumer Behaviour	MS-61	Consumer Behaviour
51.	MMPM-002	Sales Management	MS-62	Sales Management
52.	MMPM-003	Product and Brand Management	MS-63	Product Management
53.	MMPM-004	International Marketing	MS-64	International Marketing
54.	MMPM-005	Marketing of Services	MS-65	Marketing of Services
55.	MMPM-006	Marketing Research	MS-66	Marketing Research
56.	MMPM-007	Integrated Marketing Communication	MS-68	Management of Marketing Communication and Advertising
57.	MMPM-008	Rural Marketing	MS-611	Rural Marketing
58.	MMPM-009	Retail and Distribution Management	MS-612	Retail Management

**Banking Courses:**

Sl. No.	Course Code	Course Title	Course Code	Course Title
1.	MMPF-006	Management of Financial Services	MS-46	Management of Financial Services
2.	MMPF-011	Management of Insurance Services		<i>New course</i>
3.	MMPB-001	Bank Financial Management	MS-422	Bank Financial Management
4.	MMPB-002	International Banking Management	MS-424	International Banking Management
5.	MMPB-003	Electronic Banking and IT in Banks	MS-425	Electronic Banking and IT in Banks
6.	MMPB-004	Risk Management in Banks	MS-494	Risk Management in Banks
7.	MMPB-005	Marketing of Financial Services	MS-423	Marketing of Financial Services
8.	MMPB-006	Ethics and Corporate Governance in Banks	MS-495	Ethics and Corporate Governance in Banks



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